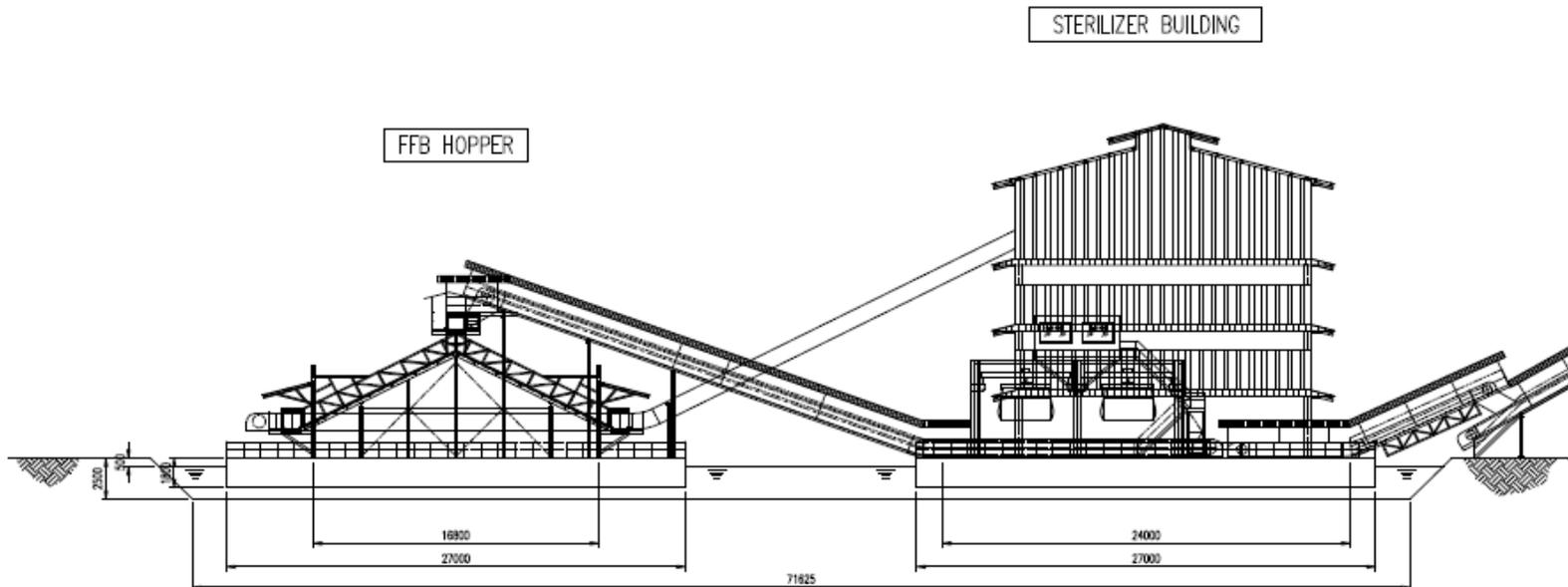




CB Industrial Product Holding Berhad

Equipping Palm Oil Industries Around The World

Third Quarter 2018 Results Update



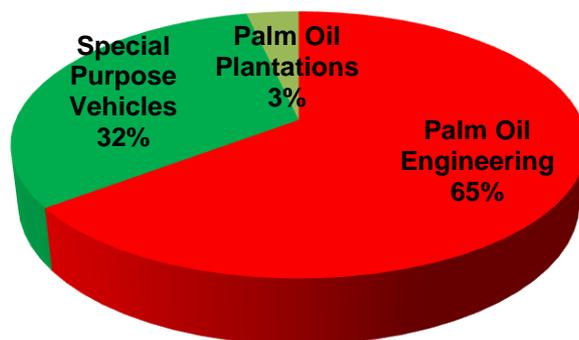
Quarterly Review

Continuing Operations	Quarter ended 30 June		% change	9 months period ended 30 June		% change
	2018	2017		2018	2017	
	(RM'000)	(RM'000)		(RM'000)	(RM'000)	
Revenue	83,598	167,190	(50.0)	372,993	444,192	(16.0)
Profit from operations	23,194	9,422	146.2	89,528	64,122	39.6
Share of results of associates and joint ventures	(641)	4,394	(114.0)	(2,800)	14,392	(119.5)
Profit before taxation	21,227	13,296	59.6	84,264	77,006	9.4
Profit after taxation	13,327	8,452	57.7	61,061	57,654	5.9

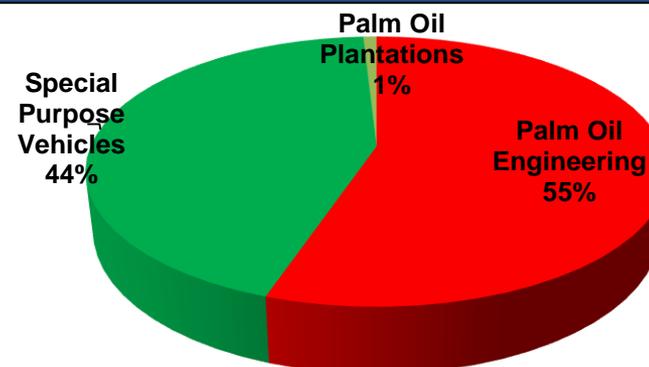
- Revenue for the quarter ended 30 September 2018 decreased by 50.0% mainly due to lower project billings from both 1) palm oil equipment and engineering division and 2) special purpose vehicle division.
- Profit before taxation (PBT) for the quarter ended 30 September 2018 increased 59.6% mainly due to lower foreign exchange losses incurred in the preceding quarter.
- PBT was dragged by lower share of results from associates and joint-venture (decreased 90% and 328% respectively) due to lower prices and production of palm products during the quarter.

Revenue Breakdown

9 months period ended 30 September 2018



9 months period ended 30 September 2017

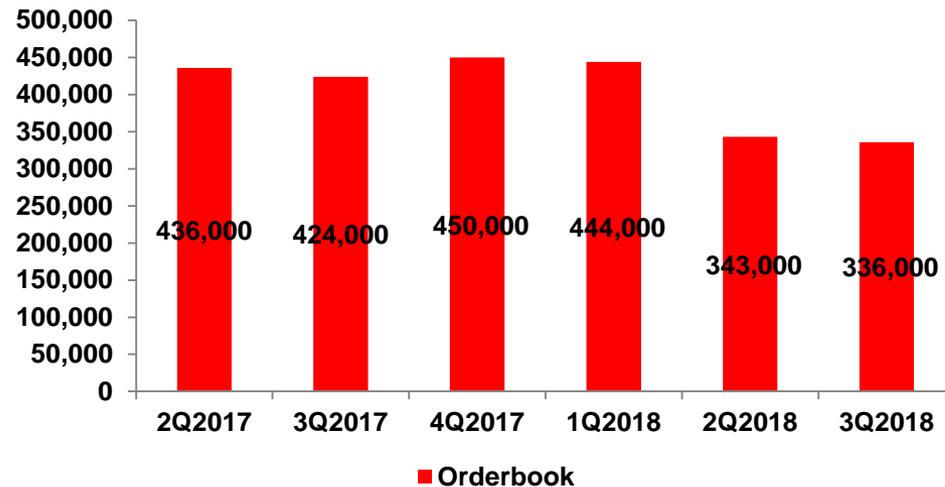


Profit Before Taxation Breakdown

Profit Before Taxation	9 months period ended 30 September		% change
	2018 (RM'000)	2017 (RM'000)	
Palm Oil Engineering	45,089	44,355	1.7
Palm Oil Plantations	(1,515)	(2,535)	(159.8)
Special Purpose Vehicles	43,490	20,794	109.1
Share of results of associates and jointly-controlled entity	(2,800)	14,392	(119.5)
Total	84,264	77,006	9.4

Palm Oil Engineering

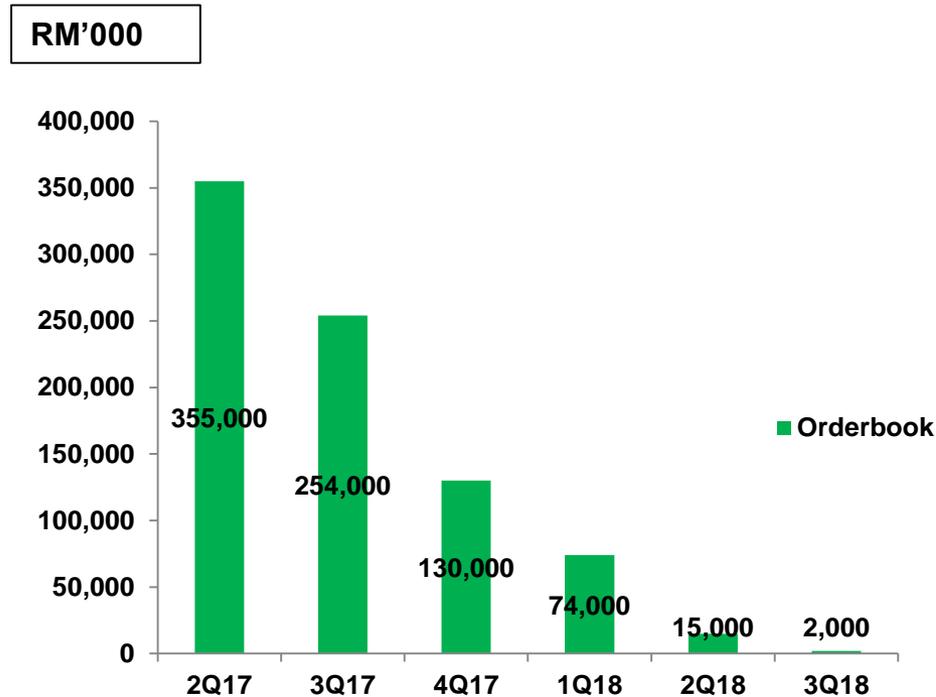
RM'000



- Outstanding orderbook as at September 2018 stands at RM336million
- The orderbook is expected to bode well for the performance of the palm oil engineering sector for the financial year ending 2018 and 2019



Special Purpose Vehicles



- A 49% owned subsidiary, our SPV arm is primarily in bulky supply of specialised vehicles for government authorities and agencies. Orderbook remains at RM2mil as at 30 September 2018
- We will continue to pursue business developments with government bodies not only in Malaysia, but also in overseas market through marketing of existing core product lines
- The government's budget is one of the key external factors affecting the business operations of our SPV division, as well as the fluctuations of USD and Euro.

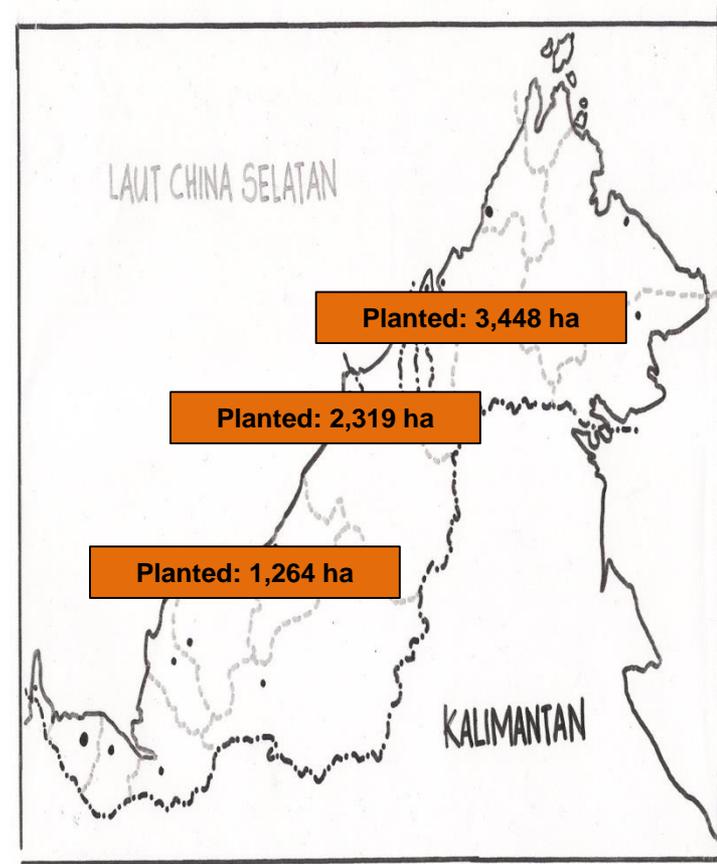
Palm Oil Plantations - Indonesia

- With current landbank of approximately 32,000 ha in Central Kalimantan, Indonesia aggressive plantation development has commenced since first half of 2013
- Of the 32,000 ha in Indonesia, approximately 12,458ha has been planted as at September 2018.
- Our strategy for the oil palm plantation in Indonesia remains to complete our planting development as well as to work towards the commissioning of our first palm oil mill by end 2018/early 2019. With the commissioning of the palm oil mill, we will add another revenue stream to our Group which is negligible at present
- Movement in prices of crude palm oil products is the main external factor affecting the business operations of our oil palm plantation division



Oil Palm Plantation – Associates and JV

- With effective planted area attributable to CBIP of 7,000 ha, the associates and JV plantation assets has posted a combined losses of RM2.800 million for the quarter ended 30 September 2018, compared to a profit of RM14.392 million in the corresponding quarter in 2017. The decrease is mainly due to lower prices and production of palm products.
- With a non-controlling interest, performance of the associates and JV plantation assets is to a large extent, dependent upon the crude palm oil selling price and yield.



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